



FOR IMMEDIATE RELEASE

MediaPower and Virsec Partner to Secure Critical Infrastructure Across the Middle East Partnership to deliver Autonomous Workload Protection and “Patchless” Security to Government, Defense, and Healthcare sectors in Qatar, Saudi Arabia, UAE, Bahrain, and Oman.

DOHA, QATAR / SAN JOSE, CA – March 8, 2026 – MediaPower, a leading technology integrator and digital transformation provider, and **Virsec**, the pioneer in autonomous workload protection, today announced a strategic partnership to bring next-generation cybersecurity solutions to the Gulf Cooperation Council (GCC) region.

Through this agreement, MediaPower will become a key value-added reseller for the Virsec **Ottoguard.ai** platform, targeting high-security environments in **Saudi Arabia, Qatar, the United Arab Emirates, Bahrain, and Oman**.

The collaboration comes at a pivotal time as Middle Eastern nations accelerate their digital transformation under initiatives like Saudi Vision 2030 and Qatar National Vision 2030. With a physical headquarters in Doha (Al-Mirqab Mall) and a proven track record in high-profile projects—including the recent strategic technology partnership with the **Qatar Football Association (QFA)**—MediaPower is uniquely positioned to implement Virsec’s “Zero Trust” runtime protection for the region’s most sensitive private and governmental entities.

*"Our partnership with Virsec represents a qualitative leap in our cybersecurity offering," said **Marcello Dellepiane, CEO of MediaPower**. "Having recently secured the VAR technology system for the QFA, we understand the stakes of protecting critical national digital assets. Virsec's ability to provide 'patchless' mitigation and protect workloads in real-time is the 'crown jewel' our clients in Government, Defense, and Healthcare need to stay ahead of sophisticated global threats."*

Virsec’s Ottoguard.ai platform shifts the cybersecurity paradigm from reactive detection to autonomous protection. Key features of the partnership include:

- **90% Reduction in MTTR:** Enabling organizations to mitigate critical vulnerabilities without the delays of traditional patching cycles.
- **Autonomous Defense:** Stopping ransomware and zero-day exploits at the workload level in milliseconds.
- **Legacy System Protection:** Extending the life of end-of-support software with compensating controls, a critical requirement for regional defense and industrial sectors.



*"MediaPower's deep-rooted connections and technical excellence in the Middle East make them the ideal partner to expand our footprint," added **Simone Sassoli, CEO of Virsec.** "Together, we are ensuring that the region's rapid digital growth is built on a foundation of absolute trust and integrity."*

For more information on MediaPower's security solutions, visit www.media-power.it.

About MediaPower

MediaPower is a global technology provider specializing in digital workflows, AI-driven media management, and advanced security. With offices in Italy, France, and Qatar, MediaPower empowers organizations in Sports, Government, and Healthcare to navigate the complexities of digital transformation.

About Virsec

Based in San Jose, California, Virsec is the leader in autonomous workload protection. Its patented Ottoguard.ai platform provides the industry's first "patchless" mitigation solution, protecting critical software applications and workloads from the inside out.